

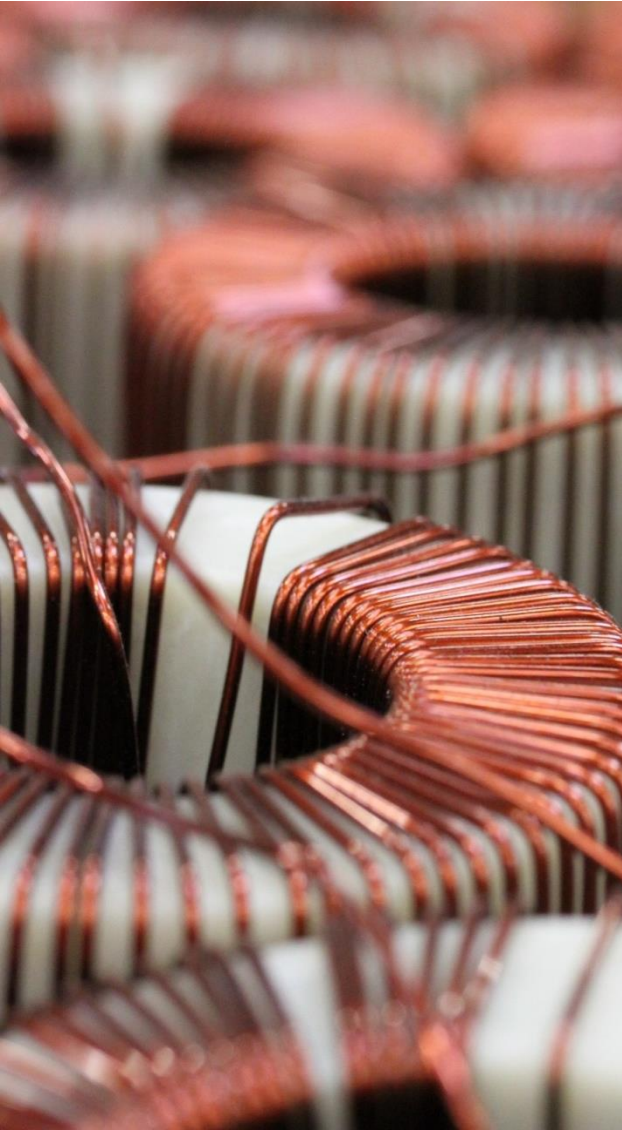


# e-MOTICON

e-MObility Transnational strategy for  
an Interoperable COmmunity and  
Networking in the Alpine Space.

*Meeting's day*

# DBT Overview



- The *Group* develops, manufactures and distributes high quality, robust and innovative electric equipment for the urban environment.
- The Group is headquartered in Brebières (Northern France and employs 80+ people.
- Products are installed in 45 countries, supported by a network of agents (France), sales distributors (export) and technical service partners.
- 100% of the production is proudly made in France
- Since the 25<sup>th</sup> of December 2015, DBT is listed on Alternext on the Paris Stock exchange.



## Complete range of smart charging solutions

- Home charger (AC)
- Work places, fleet and office charging (AC)
- Public and on street (AC)
- Fast / Rapid charging (DC / AC)



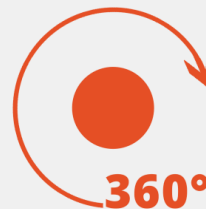
## Leading European supplier of DC infrastructure

- 2300+ DC chargers installed
- One range of products from 25 to 150kW
- Started in 1992!



## 360° Services

- Supply and monitoring
- Smart grid expert (load balancing / local storage)
- « A la carte » maintenance, installation and training services
- Product after life management



## Turn Key solution provider

- Technical OEM partner for Nissan on DC charging until 2018
- Major project management (Nissan, Ten-T, Auchan, Ikea, etc. )
- Maintenance and upgrade programs on all installed units

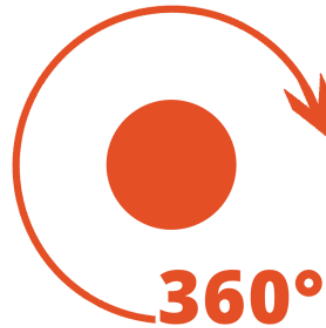


# 3 pillars for infrastructure



## Infrastructure

- Based on robust standards to ensure compliance with Evs
- Scalable and evolutionary technology for futureproof-ness
- Intelligent algorithms to both minimize charging time and manage the grid



## Services

- Site Audit
- Installation
- Commissioning
- Preventive or corrective Maintenance
- Training center

## Connectivity

- OCPP Native connectivity to a CPMS back office
- Easy integration based on open standards
- DBT Monitoring System : Supplier's direct maintenance connection for remote fixes and upgrades



# Challenges to come



- **Ask for clear roadmaps for available EVs**
  - Infrastructure investors and industrial OEM planning are not on the same wavelength
  - Uncertainty slows down investments
- **Ensure policies target the correct infrastructure**
  - Stop funding AC public chargers => Private AC instead
  - Fund DC public infrastructure => it is proven to be useful
- **Ban private protocols and push for open source**
  - What is more expensive for the operator is more expensive for the users
  - Risk of “technical black out” in case of conflict with the supplier
  - Will slow down EV adoption

Logo  
partner



European Regional Development Fund